

TECHNICAL ASSISTANCE

Technical assistance is individualized counseling and/or additional interactive training necessary to address identified areas of concern. This is based on the evaluation of the Needs Assessment or of Classroom Instruction. Areas of additional advising may include:

- How to increase revenue through securing federal and state procurement opportunities.
- How to identify procurement opportunities.
- How to properly secure the required registrations and designation to be eligible to compete with federal and state procurement opportunities.
- How to prepare a competitive application or proposal.
- How to manage and meet obligations if awarded federal or state contracts.

****A *Certificate of Completion* will be provided upon the successful completion of required courses, as well as the required technical assistance. ****

BENEFITS

- ONE-ON-ONE CONSULTATION/ ASSISTANCE AVAILABLE
- **50% OFF** MEMBERSHIP WITH THE GADSDEN COUNTY CHAMBER OF COMMERCE FOR NEW BUSINESSES THE FIRST YEAR.
- NETWORKING OPPORTUNITIES



Serving all of Gadsden County

Chattahoochee - Greensboro
Gretna - Havana
Midway - Quincy

Pamela Harrison-Tribue, *Program Director*
Michael Taylor, *Outreach Coordinator*

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www.gadsdenfla.com



GADSDEN COUNTY SMALL BUSINESS SERVICE CENTER

Starting a new business?
Need help with your current business?

We Are Here To Help!!!



PROVIDED AS A SERVICE OF THE:

GADSDEN COUNTY

FLORIDA

CHAMBER OF COMMERCE



Gadsden County Small Business Service Center (SBSC)

MISSION

The mission of the Gadsden County Small Business Service Center is to work with the community, businesses, government, and professionals in a voluntary partnership to build a healthy economy and improve the quality of life for all of Gadsden County Citizens.



OBJECTIVE

The primary objectives of the Gadsden County Small Business Service Center include the following:

- Help Businesses Prosper and Grow
- Increase Job Opportunities
- Encourage Orderly Expansion & Development of all Segments of the Community
- Contribute to the Overall Economic Stability of our Community
- Promote Private Enterprise in a Competitive Market

PROGRAM DESCRIPTION

The purpose of the Gadsden County Small Business Service Center is to function as a one-stop small business resource for eligible businesses located in Gadsden County. Services will include **education** and assistance in securing **small business designation** as well as certification for eligibility to participate in **procurement opportunities** established specifically for small business enterprises.

ELIGIBILITY CRITERIA

Any small business located in Gadsden County, Florida, which includes:

*Chattahoochee
Greensboro
Gretna
Havana
Midway
Quincy*

OVERVIEW

This voluntary program is offered to provide the comprehensive training necessary for small business in Gadsden County.

Components of the SBSC include:

*Classroom Instruction
Technical Assistance*

CLASSROOM INSTRUCTION



Classroom instruction consists of a six (6) course curriculum:

Starting a Business

Writing a Business Plan

Marketing

Procurement Procedures for the State of Florida, Local Governments and Federal Agencies

How to Bid

Construction Accounting